

PREMIUM

# Auction Services

Blue Hound Auctions, LLC  
Premium Auction Services for  
Storage Unit Auctions include:

- On-Site and Online Registrations
- Custom **FREE** Online Advertising
- \$82 per week Newsprint Advertising
- Two Licensed Auctioneers Available
- Consessions available
- Same Day Cash outs
- Itemized sales reports

**All for a low competitive rates!**

Storage Unit Industry

## Should You Sell?

We recently had a conversation with several storage facilities that are turning away paying customers because the storage companies are 98% full!

Holding on to non-paying units for several months creates an issue with your bottom line. Holding an auction and emptying the unit and placing a paying tenant in the unit brings green to your bottom line.

### **If you are turning away paying clients - YOU NEED TO HAVE AN AUCTION!**

With nearly 50,000 facilities totaling more than 2.1 billion square feet nationwide, self-storage is no longer a sleepy little industry that goes unnoticed. Every day, there are facilities looking to inject capital into their bottom line. If you're one of them, it's important to maximize your returns!



Americas Fascination

# Storage Auctions

(919) 732-1782 or (919) 723-1783  
sales@ebbids.com  
NCAFL 8325

## Why Hold An Auction

Are you a mini storage or a self-storage owner? If so, do you have a number of nonpaying clients? If so, you may be wondering what your options are. After all, the longer a storage bay is unpaid for, but still in use, the more money you lose.

Storage Auction shows like Auction Hunters & Storage Wars has increased attendance - and the amount of money for storage units across the nation.

The positive side to these shows is more self-storage activity and an increase in auction revenue.

Why spend additional money in a dumpster and additional help - when an auction takes care of all of that - for little or nothing?

## Storage Auctions Today

Why hold a Storage Auction with Blue Hound Auctions?

Let's look at the Math:

If you charge \$100 a month for a unit - out of that - how much goes to:

Mortgage  
Taxes  
Fees  
Employees  
Grounds Keeping  
Water/Sewer  
Electric  
Franchise Fees

When a renter defaults, think about additional costs:

Dumpster Rental  
Labor to clean it out  
Dumping Fees  
Transportation  
& More

**An Auction done correctly:**

brings people to the site  
Regains lost monies  
cleans out the unit in 24-48 hours,  
and makes the unit ready for the next renter!

**AND YOU GET PAID FOR IT!**

**Free Consultation & End to End Solutions Available!**

## Blue Hound Auctions

Why Blue Hound Auctions?

- Anytime is Auction Time!
- The Best Pricing In the Industry.
- Award Winning Advertising five years in a row!
- Free Online Advertising with Auctionzip & Affiliated Websites
- email Advertising to our growing list of buyers who want to BUY storage units.
- Partnering with Thrift Stores making it convenient for buyers.
- Fast, easy, simple end to end process.
- Handwritten and computer generated reports at the end of day.
- The owner/operator/manager gets copies of all buyer information.
- We have BUYERS!

